APPROVED MINUTES
KING WILLIAM COUNTY BOARD OF SUPERVISORS
WORK SESSION MEETING OF SEPTEMBER 11, 2023

A work session meeting of the Board of Supervisors of King William County, Virginia, was held on the 11th day of September, 2023 beginning at 7:00 p.m. in the Board Meeting Room of the County Administration Building and via Zoom.

AGENDA ITEM 1. CALL TO ORDER

Chairman Hodges called the meeting to order.

AGENDA ITEM 2. APPROVAL OF ELECTRONIC PARTICIPATION BY A BOARD MEMBER

Not Necessary

AGENDA ITEM 3. ROLL CALL

The members of the Board of Supervisors were polled:

Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

AGENDA ITEM 4. MOMENT OF REMEMBRANCE

Chairman Hodges asked everyone to stand for a moment of silence in remembrance of 9/11.

AGENDA ITEM 5. REVIEW AND ADOPTION OF AMENDED MEETING AGENDA

Supervisor Greenwood made a motion to move agenda item 6.c. Resolution 23-63 under Consent Agenda to 8.b. under Work Session Matters. Chairman Hodges asked that 6.b. Resolution 23-62 under Consent Agenda be moved to 7.a. under Presentations. Supervisor Moskalski seconded the motion in omnibus. The Chairman called for any discussion. The members were polled:

Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

AGENDA ITEM 6. CONSENT AGENDA

Consent Agenda items were:

a. **Resolution 23-61** - MPNNCSB FY 24-25 Performance Contract Approval

~~b. **Resolution 23-62** - Appreciation of Patrick McCoy and Home Depot Supply~~ moved to 7.a.

~~c. **Resolution 23-63** - Reimburse General Fund from Proffer/Undesignated Fund for Payment to Architect~~ moved to 8.b.

Supervisor Greenwood made a motion to approve the Consent Agenda as amended; seconded by Supervisor Moskalski. The Chairman called for any discussion. The members were polled:

Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

RESOLUTION 23-61
APPROVAL OF FY 24/25 BIENNIUM PERFORMANCE CONTRACT PREPARED BY THE MIDDLE PENINSULA NORTHERN NECK COMMUNITY SERVICES BOARD

WHEREAS §37.2-508 of the Code of Virginia [1950] as amended, requires each Community Services Board to submit to the governing body of each political subdivision that established it a biennium Performance Contract for community mental health, intellectual disabilities, and substance use services for its approval prior to submission of the contract to the Virginia Department of Behavioral Health and Developmental Services; and

WHEREAS the Middle Peninsula Northern Neck Community Services Board has put forward its proposed FY 24/25 Biennium Performance Contract for approval by the Boards of Supervisors of its governing counties of Essex, Gloucester, King and Queen, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, and Westmoreland;

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors of King William County, Virginia, that the FY 24/25 Biennium Performance Contract prepared by the Middle Peninsula Northern Neck Community Services Board and presented to the Board on August 28, 2023 is hereby approved and may be forwarded to the Virginia Department of Behavioral Health and Developmental Services as further required.

DONE this 11th day of September, 2023.

AGENDA ITEM 7. PRESENTATION
7.a. Resolution 23-62 - Appreciation of Patrick McCoy and Home Depot Supply

Supervisor Moskalski read **Resolution 23-62** in Appreciation of Patrick McCoy and Home Depot Supply. Supervisor Moskalski made a motion to adopt Resolution 23-62; seconded by Vice Chair Garber. The Chairman called for any discussion. The members were polled:

Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

RESOLUTION 23-62
APPRECIATION OF PATRICK MCCOY AND HOME DEPOT SUPPLY

WHEREAS Patrick McCoy, DC Manager with Home Depot Supply, has shown kindness and generosity to King William citizens, local organizations, and the King William Fire & EMS Department; and

WHEREAS Mr. McCoy and Home Depot Supply donated appliances and blinds to the King William Fire & EMS Department for use at Station One and the Emergency Operations Center; and

WHEREAS Assistant Fire Chief Willie Jones has worked alongside Mr. McCoy in identifying people in need through a project he has titled, "King William Kares"; and

WHEREAS King William Kares has supplied citizens and local organizations with appliances, vinyl gloves, laundry detergent, blankets, and more;

NOW, THEREFORE, BE IT RESOLVED that the King William County Board of Supervisors does hereby extend their sincere appreciation to Patrick McCoy and Home Depot Supply for their generous donations which have benefited the citizens of the County and the King William Kares project; and

BE IT FURTHER RESOLVED that a copy of this Resolution expressing the appreciation of this Board of Supervisors and attesting to the kindness shown to King William County shall be conveyed to Patrick McCoy and Home Depot Supply and shall be spread upon the meeting minutes of said Board of Supervisors.

DONE this 11th day of September, 2023.

7.b. Introduction of KWCPS Superintendent - Dr. Charles Wagner

Mr. Ashcraft introduced Dr. Charles Wagner, Superintendent of King William County Public Schools.

Dr. Wagner provided more information on himself and presented a Board Update (Attachment A) and the 2023-2028 KWCPS Strategic Plan (Attachment B).

Dr. Wagner thanked the Board for holding the school division harmless when they made their recent property tax adjustment.

Staci Longest, KWCPS Director of Finance, provided an update on current projects and bond funding usage.

Supervisor Garber asked if there are funds remaining from the money borrowed. Ms. Longest said a balance of about one million remains which is allocated to projects that are either still in progress or pending. The funds must be spent by May 22, 2024.

Chairman Hodges asked when the HVAC will be replaced at KWHS. Ms. Longest said during the December holiday break.

Supervisor Moren asked what happens to the money when a project comes in under budget? Ms. Longest said money is only pulled down as needed for approved capital construction projects.

Supervisor Moren asked if we had received the electric buses we ordered. Ms. Longest said that was done through a grant where we partnered with Sunny Merryman and other counties. They have not heard anything yet on the grant.

Chairman Hodges asked if we have done anything special for security at the schools with all the violence that has been going on. Dr. Wagner explained that Ms. Longest applies for security grants every year to be able to do things like increasing camera presence and perimeter security. They now have four school resource officers, one for each school, are looking to hire a new Director of Technology to look at more security opportunities on the technical side, and are reinstituting school safety committees who keep an eye on school security each day.

Supervisor Garber asked if metal detectors are the wave of the future. Dr. Wagner said there is a cost associated with metal detectors, which are weapon detection systems. He went over the pros and cons of this type of system including the need to hire security staff dedicated by the school to monitor those systems. Some systems require two people to monitor plus a place to redirect people to check bags, etc. Considering something like that would require investment in equipment and an ongoing investment in staff to operate that equipment.

Supervisor Greenwood said he was impressed by Dr. Wagner's credentials and was glad the school board hired him.

7.c. All Points Broadband Update - Tom Innes, VP of Business Development

Mr. Innes presented an update on the Broadband project (Attachment C). He said listening to Dr. Wagner reminded him of how important it is for households with students to have broadband in their homes. He reminded people to see if their household qualifies for the $30 a month Affordable Connectivity Program discount regardless of their provider.

Supervisor Moskalski expressed his concern over the lack of progress in getting the poles up and asked what could be done to get a breakthrough? He said Dominion and REC should have been better prepared. Mr. Innes said one reason for the holdup is that regardless of the resources that were available at the start of this project, the volume of attachment requests has gone through the roof - 150 to 180 times the number of requests.

Supervisor Moskalski asked why we can't duplicate the success that was made in the Northern Neck. Mr. Innes said some of the reasons that project was successful in that area were because they shared an engineering vendor, a warehouse of broadband equipment, and a supply of electric make ready equipment where vendors could pick up supplies as needed. They managed the procurement for materials. That is not an option for every locality.

Vice Chair Garber asked if any of the other counties they have worked with have performance goals or penalties for any construction that isn't done in a specific timeframe in their contracts. Mr. Innes said if they don't finish the construction, they don't get paid – that is their consequence. They are investing a lot of money upfront on engineering and equipment. They do not get paid until after they have met the milestones defined by the grant contract. There is no penalty as part of this project.

Vice Chair Garber said the Northern Neck seems to have been a much smoother process. Mr. Innes agreed but said there are still some areas that have been waiting for 120 days for approval.

Supervisor Greenwood asked what the pole application permits were. Mr. Innes said there are two different categories for fiber attachments. The construction done by REC and Dominion on the middle mile is basically done. All Points then attached a different type of cable and network to their poles. In order to do that, they must receive approval. In some cases, All Points will attach to poles that are not owned by REC or Dominion. Those are the ones they are waiting on approval for.

Supervisor Greenwood asked if the February 2024 completion date was still standing. Mr. Innes said if we can get a lot of the approvals done – yes.

Supervisor Moskalski said he still doesn't understand the delay and expressed his frustration over not seeing any progress since the last meeting. Northern Neck and K&Q have both seen success. He wanted to impress upon All Points the importance of making some progress in KW and asked what the Board could do to help this project move forward.

Mr. Innes said they do not know a pole application is going to be late until it is late. In KW we are at the 160-day mark. APB has made the General Assembly and the Governor's Office aware of this issue. The same presentation was made two weeks ago at the Broadband Advisory Council meeting to make stakeholders, policy makers, and electric pole owners aware of the problem across Virginia. They are raising the flag to make people aware of the issue and would welcome any help or outreach from the Board as well. Supervisor Moskalski reminded him that they are being held accountable by the constituents in the county.

Supervisor Greenwood asked if we could have the same type of setup as Northern Neck - a building for equipment supplies, etc. Mr. Innes said All Points buys all materials in advance and they are stored in Ashland. When construction is ready to proceed, crews are able to pick up supplies as needed and move ahead.

Mr. Innes said they are planning a Groundbreaking Ceremony on October 11th and invited the Board to attend.

AGENDA ITEM 8. WORK SESSION MATTERS

8.a. HRSD Update - Percy C. Ashcraft, County Administrator

Mr. Ashcraft said staff was informed by HRSD that they are putting their expansion project on hold. They are first doing a master plan study that would cover the entire middle peninsula and take a year to complete. County staff will participate heavily in that study as well as gathering feedback from stakeholders and developers. HRSD has not denied any requests for hookups within the existing service area. They will continue to review connection requests that are not within the area but will not guarantee approval.

Chairman Hodges asked if this was the expansion project that was supposed to be completed in 2025, then changed to 2027. Mr. Ashcraft said yes.

Supervisor Greenwood asked if we have a contract with them because this is what we based all our development on. Mr. Ashcraft said the County has a service agreement with them.

Supervisor Garber said they were at 82% capacity as of July and asked if that includes the recent approval of the Simon's tract. Mr. Ashcraft said yes. He said there is no distribution of wastewater yet but they are within the service area. Mr. Hudgins said that they are committed to connections to everyone within the service area even if it goes above capacity.

Mr. Garber said he assumes there is no performance clause in the agreement and once they reach capacity, we are at their mercy. Mr. Hudgins said not exactly. There is no punishment, however, the agreement says anything within the service they are obligated to serve. Anything outside the service area would require an expansion request and they are obligated to service it within two years. However, there is a caveat that says to the best of their ability.

Supervisor Moskalski asked where they need to start hollering and if it should be a regional effort. He said there used to be a Board member on the HRSD Board. Mr. Ashcraft said it would be a good idea to have HRSD before the entire PDC membership.

Vice Chair Garber asked if they were aware of this study when they gave us a rock-solid date? Mr. Hudgins said the more they did their design, the higher the price went, so they decided to do a study first. It went from being a ten-million-dollar project to a 30+ million-dollar project.

Supervisor Moren said in reality, we don't have a choice. Mr. Hudgins said nothing that will solve the current issue.

8.b. Resolution 23-63 - Reimburse General Fund from Proffer/Undesignated Fund for Payment to Architect

Chairman Hodges read the resolution and called for any discussion.

Supervisor Greenwood asked if plans were received yet. Mr. Ashcraft said no. The resolution covers the amount of the entire contract, however no invoices have been received yet.

Chairman Hodges asked if this amount would carry through until the start of construction. Mr. Ashcraft said yes.

Supervisor Moren asked if the project could be halted if needed and then restarted. Mr. Hudgins said yes – in the contract there is a clause that allows it to be stopped for any reason. However, this resolution tonight is just about approving that any amounts we pay now can be reimbursed to the General Fund by any bonds we may take later.

Supervisor Greenwood asked if the EDA was asked to give up $55,200 of their funds for this project. Mr. Ashcraft said no, the funds are from the Capital Infrastructure Fund which the Board has already appropriated, not the EDA budget.

Supervisor Moskalski made a motion to approve Resolution 23-63; seconded by Vice Chair Garber. The members were polled:

Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Nay
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

The motion passed.

RESOLUTION 23-63
AMENDMENT TO THE KING WILLIAM COUNTY FY2024 BUDGET
ARCHITECTURAL SERVICES FOR COMMUNITY CENTER

WHEREAS the King William County Board of Supervisors (the "Board") approved the engagement of Tymoff + Moss Architects via Resolution 23-52 on July 10, 2023 for architectural and engineering services for a potential Community Center in King William County; and

WHEREAS Resolution 23-52 authorized the use of proffer and undesignated funds to secure such services with the General Fund being reimbursed from the total amount of spring borrowing needed if the project moves forward; and

WHEREAS this expense for services now requires an amendment to the King William County FY2024 budget in the amount of $368,000;

NOW, THEREFORE, BE IT RESOLVED that the King William County Board of Supervisors does hereby authorize and appropriate the following amendments within the FY2024 Budget, such line items increased as follows, which monies shall be expended for purposes as authorized and approved by the Board of Supervisors of the County of King William:

FUND/ORGANIZATION
General Fund

Expenditure:		
Architectural Services	Acct: 310-035200-8212-001-01	$368,000
Revenue:		
Proffers	Acct: 305-096100-0001	$36,800
Capital Infrastructure Fund	Acct: 310-041999-0310	$55,200
Unassigned Fund	Acct: 180-093100-0180	$276,000

DONE this the 11th day of September, 2023.

AGENDA ITEM 9. BOARD OF SUPERVISORS' REQUESTS

Supervisor Moren shared what 9/11 meant for him and how it changed his direction. He said he feels confident that All Points will start showing some progress soon. He asked for another update in two weeks.

Vice Chair Garber commented on the Broadband presentation and his concerns. He shared what he remembered about the day of 9/11 and thanked everyone for coming out tonight.

Supervisor Moskalski said he wants to hear and see progress and not more excuses. He said he will start calling his contacts tomorrow. He also shared what he remembered about the day of 9/11.

Supervisor Greenwood shared his 9/11 memories as he had family members there that day. He said he shares the same sentiment as Supervisor Moskalski on the broadband project and thanked everyone for coming.

Chairman Hodges shared his 9/11 memories and thanked everyone for coming.

AGENDA ITEM 10. CLOSED MEETING

10.a. Motion to Convene Closed Meeting

Supervisor Moskalski made a motion to Convene Closed Meeting in accordance with Section 2.2-3711 (A)(1) of the Code of Virginia to consider a personnel matter involving the appointment of individuals to Boards and Commissions; and in accordance with Section 2.2-3711 (A)(3) of the Code of Virginia regarding real property used for a public purpose, specifically pertaining to the acquisition of real property for a public purpose; and in accordance with Section2.2-3711 (A)(5) of the Code of Virginia to discuss a prospective business or industry or expansion of an existing business or industry where no previous announcement has been made. Motion was seconded by Supervisor Greenwood. The Chairman called for any discussion. The members were polled:

Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

10.b. Motion to Reconvene in Open Session

Supervisor Moskalski made a motion to Reconvene in Open Session; seconded by Supervisor Greenwood. The Chairman called for any discussion. The members were polled:

Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

10.c. Certification of Closed Meeting
Supervisor Moskalski moved for the adoption of Standing Resolution 1 (SR-1) in accordance with Section 2.2-3712 (D) of the Code of Virginia, 1950, as amended; seconded by Vice Chair Garber. The Chairman called for any discussion. The members were polled:

Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

STANDING RESOLUTION – 1 (SR-1)
A RESOLUTION TO CERTIFY COMPLIANCE WITH THE FREEDOM OF INFORMATION ACT REGARDING MEETING IN CLOSED MEETING

WHEREAS, the King William County Board of Supervisors has convened a closed meeting on this date pursuant to an affirmative recorded vote, and in accordance with the provisions of the Virginia Freedom of Information Act; and,

WHEREAS, Section 2.2-3712 (D) of the Code of Virginia requires a certification by the King William County Board of Supervisors that such closed meeting was conducted in conformity with Virginia law,

NOW, THEREFORE, BE IT RESOLVED that the King William County Board of Supervisors on this 11th day of September, 2023, hereby certifies that, to the best of each member's knowledge:

1. Only public business matters lawfully exempted from open meeting requirements under the Freedom of Information Act were heard, discussed, or considered by the King William County Board of Supervisors in the Closed Meeting to which this certification resolution applies; and

2. Only such public business matters as were identified in the motion convening the Closed Meeting were heard, discussed, or considered by the King William County Board of Supervisors.

DONE this 11th day of September, 2023.

10.d. Action on Closed Meeting (if necessary)
Not needed.

AGENDA ITEM 11 APPOINTMENTS

11.a. Resolution 23-64 - Appointment/Reappointment to Wetlands Board

Supervisor Molaski made a motion to approve Resolution 23-64 for the appointment of Charles Piersa to the Wetlands Board for a term of five years ending September 30, 2028; seconded by Supervisor Greenwood. The Chairman called for any discussion. The members were polled:

Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

RESOLUTION 23-64
APPOINTMENT/REAPPOINTMENT TO THE WETLANDS BOARD OF DIRECTORS

WHEREAS there are currently five members and one alternate member appointed to the Wetlands Board of Directors; and

WHEREAS the Code of Virginia §28.2-1303 requires that five to seven residents be appointed to the Wetlands Board along with at least one but not more than three alternate members to serve in place of the absent member at the board meeting; and

WHEREAS there is one term on the Wetlands Board which expires on September 30, 2023, currently held by Charles F. Piersa of District 2; and

WHEREAS Mr. Piersa has expressed interest in being reappointed to the Wetlands Board and there are no additional applicants; and

WHEREAS the Board of Supervisors now desires to make an appointment/ reappointment to this open position;

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors of King William County, Virginia that Charles F. Piersa is reappointed to the Wetlands Board of Directors for a five-year term ending September 30, 2028.

DONE this the 11th day of September, 2023.

11.b. Resolution 23-65 - Appointment/Reappointment to Social Services Advisory Board

Supervisor Molaski made a motion to approve Resolution 23-65 appointing Keith Fogg to the Social Services Advisory Board for a four-year term expiring September 30, 2027. The motion was seconded by Supervisor Greenwood. The Chairman called for any discussion. The members were polled:

Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

RESOLUTION 23-65
APPOINTMENT/REAPPOINTMENT TO THE SOCIAL SERVICES ADVISORY BOARD

WHEREAS the King William County Board of Supervisors established the King William County Social Services Advisory Board on May 23, 2022 in accordance with Virginia Code § 63.2-305 consisting of five citizen members to be appointed by the King William County Board of Supervisors, plus the County Administrator as an *ex officio* member; and

WHEREAS the Social Services Advisory Board currently consists of five members - three representing District 5, one representing District 4, and one representing District 2; and

WHEREAS there is one term on the Social Services Advisory Board which expires on September 30, 2023, currently held by Robert Hardwick of District 4; and

WHEREAS the Board of Supervisors now desires to make an appointment/reappointment to this expiring position; and

WHEREAS two applicants have expressed interest in serving on the Social Services Advisory Board – Keith Fogg of District 5 and Robert Hardwick of District 4;

NOW, THEREFORE, BE IT RESOLVED by the Board of Supervisors of King William County, Virginia that Keith Fogg be appointed to the Social Services Advisory Board for a four-year term expiring September 30, 2027.

DONE this the 11th day of September, 2023.

AGENDA ITEM 12. ADJOURN OR RECESS

Supervisor Molaski made a motion to adjourn; seconded by Supervisor Greenwood. The members were polled:

Supervisor, 4th District: C. Stewart Garber, Jr. – Vice Chair	Aye
Supervisor, 5th District: Edwin H. Moren, Jr.	Aye
Supervisor, 2nd District: Travis J. Moskalski	Aye
Supervisor, 3rd District: Stephen K. Greenwood	Aye
Supervisor, 1st District: William L. Hodges – Chair	Aye

COPY TESTE:

William L. Hodges, Chairman Board of Supervisors	Christine H. Branch Clerk to the Board of Supervisors

ATTACHMENT A

King William County
Public Schools

Board of Supervisors Update

September 11, 2023

1

Presentation Agenda

- Report on the Beginning of the 2023-24 SY
- 2023-28 Division Comprehensive Plan
- VPSA Project Updates
- Additional Projects
- Looking Ahead: FY 2025 Budget Update and Priorities
- Questions?

2

Beginning of the 2023-24 SY

- 10-day enrollment: 2,058 (current operating budget assumes 2000)
- 7 instructional vacancies
- 2 administrative vacancies
- 6 support vacancies
- 5/9 school administrators this year are new
- Teachers and staff are reporting high levels of enthusiasm!
- All schools are fully accredited for the 2023-24 SY!
- Working to identify strategies to address specific areas of performance improvement

3

2023-28 Division Strategic Plan

MISSION - We provide our students with learning experiences that prepare them for future success.

VISION - We are an inclusive community that inspires and empowers all students to find purpose, develop essential skills, and create a bright future. We nurture resiliency, a love of learning, and a sense of worth in each individual.

4

Core Values

- **Accountability -** individual and collective ownership of successes and continuous improvement.
- **Citizenship -** high expectations of service and contribution that make our schools and community better for everyone.
- **Collaboration -** work together to fulfill our mission, vision, and goals.
- **Respect -** a welcoming environment founded on civility, free of bullying and harassment, that recognizes the inherent value of each individual.

5

Core Values (continued)

- **Compassion -** sincere caring, understanding, acceptance, and concern for our students, staff, and families.
- **Inclusivity -** committed to a learning and working environment, free from discrimination, where each person belongs and feels accepted.
- **Integrity -** always doing what is best even when it is difficult.

6

Goal 1 - Student Learning & Growth

Engage all students in relevant, authentic learning experiences that prepare them to graduate career, college, and life ready.

Objectives

- 1.1 - Provide targeted, systematic instruction to better enable students to meet rigorous academic standards.
- 1.2 - All students will demonstrate continuous measurable growth in literacy and numeracy.
- 1.3 - Increase and expand career readiness for all students.

7

Goal 2 - High Quality & Committed Workforce

Value and invest in attracting, developing, and retaining high quality people who personify the division's core values.

Objectives

- 2.1 Enhance the quality, diversity, and job satisfaction of our workforce.
- 2.2 Increase and sustain employee high retention rates.
- 2.3 Engage all employees in relevant, job-embedded, and differentiated professional learning.

8

Goal 3 - Student & Staff Well-Being

Support and strengthen the physical and mental health of all students and staff.

Objectives

- 3.1 Increase support for physical, social-emotional, behavioral, and mental health needs of all students.
- 3.2 Increase support for the physical and mental health needs of all staff.
- 3.3 Enhance conditions that support a safe, secure, and nurturing learning environment.

9

Goal 4 - Family Engagement & Community Partners

Cultivate strong connections among schools, families, and the community to broaden opportunities for student learning, development, and growth.

Objectives

- 4.1 Increase, align, and expand family, staff, and community engagement opportunities.
- 4.2 Increase communication efforts to engage families and support stakeholder advocacy.
- 4.3 Increase mutually supportive and sustainable partnership opportunities, specifically in the areas of mentoring, internships, and externships.

10

Goal 5 - Operational Excellence & Efficiency

Pursue effective, efficient, and equitable use of division resources, operations, and processes to support the division's mission, vision, core values, and strategic goals.

Objectives

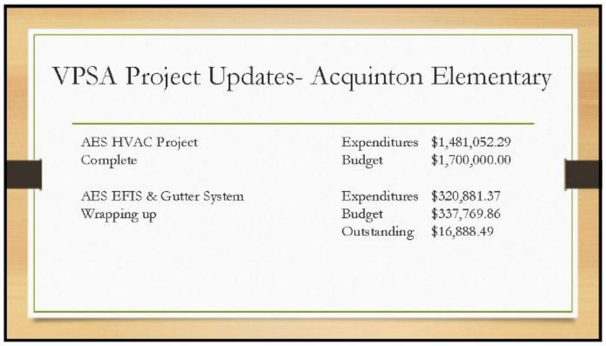
- 5.1 Maximize human and material resources to increase fiscal solvency in meeting short and long-term needs of the school division.
- 5.2 Maximize efficiency and effectiveness of the division's operations.

11

VPSA Project Updates- Cool Spring Primary

CSPS Roof Replacement Complete	Expenditures Budget	$516,750 $950,000
CSPS HVAC Replacement On-going	Expenditure Budget Outstanding	$1,139,094.90 $1,400,000.00 $175,905.10

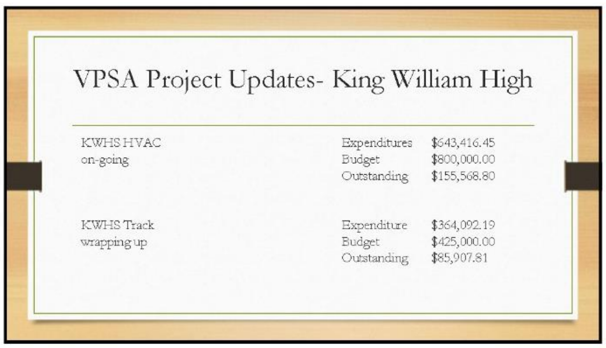
12


VPSA Project Updates- Acquinton Elementary
AES HVAC Project
Complete
Expenditures $1,481,052.29
Budget $1,700,000.00
AES EFIS & Gutter System
Wrapping up
Expenditures $320,881.37
Budget $337,769.86
Outstanding $16,888.49

13


VPSA Project Updates- Hamilton-Holmes Middle
Waste Water Treatment Plant
Phase II started
Expenditures $95,460.22
Budget $620,000.00
Outstanding $524,539.78

14


VPSA Project Updates- King William High
KWHS HVAC
on-going
Expenditures $643,416.45
Budget $800,000.00
Outstanding $155,568.80
KWHS Track
wrapping up
Expenditure $364,092.19
Budget $425,000.00
Outstanding $85,907.81

15


Additional Projects
New Playground being installed
Cool Spring Primary School
Replacement Cafeteria Tables
King William High School
100 new desks and chairs
King William High School
Hamilton-Holmes HVAC
Hamilton Holmes Middle School
Outdoor Classrooms-
Dominion Energy Grant
Hamilton Holmes Middle School

16


What questions can we help answer?
Thank you for the opportunity
to visit and share!

17

ATTACHMENT B

KING WILLIAM COUNTY PUBLIC SCHOOLS

STRATEGIC PLAN 2023-2028

OUR PURPOSE

MISSION

We provide our students with learning experiences that prepare them for future success.

VISION

We are an inclusive community that inspires and empowers all students to find purpose, develop essential skills, and create a bright future. We nurture resiliency, a love of learning, and a sense of worth in each individual.

CORE VALUES

Accountability

We take individual and collective ownership of our success and continuous improvement.

Accepting responsibility without excuse
Establishing and maintaining the highest standards of performance
Acknowledging mistakes and correcting quickly
Engaging stakeholders and celebrating success

Citizenship

We hold high expectations of service and contribution that make our schools and community better for everyone.

Putting others first
Caring for the greater good

Collaboration

We work together to fulfill our mission, vision, and common goals.

Building trust and teamwork
Nurturing a sense of mutual understanding and acceptance
Developing systemic practices and structures to foster interdependence

Compassion

We practice sincere caring, understanding, acceptance, and concern for our students, staff, and families.

Being present and actively listening
Recognizing the struggles and needs of the whole child and providing appropriate support

Inclusivity

We are committed to a learning and working environment, free from discrimination, where each person belongs and feels accepted.

Recognizing the uniqueness and potential of each individual
Embracing diverse perspectives and learning from each other
Creating opportunities for all stakeholders to contribute

Integrity

We believe in always doing what is best even when it is difficult.

Making decisions in the best interest of all students
Being trustworthy through coherence between words and actions

Respect

We create a welcoming environment founded on civility, free of bullying and harassment, that recognizes the inherent value of each individual.

Treating each other with kindness, courtesy, and honor
Accepting differences in perspectives with civility

GOAL I: STUDENT LEARNING & GROWTH

Engage all students in relevant, authentic learning experiences that prepare them to graduate career, college, and life ready.

OBJECTIVES

1.1 Provide targeted, systematic instruction to better enable students to meet rigorous academic standards.

Strategy 1 *Evaluate and refine curriculum development processes.*
Strategy 2 *Integrate and reinforce an on-going, systemic focus on measurable results into instructional planning and assessment.*
Strategy 3 *Develop a professional learning model that ensures and provides research-based, targeted training for all teachers, administrators, and support staff.*
Strategy 4 *Increase capacity and fidelity of high-yield teaching and learning pedagogy.*
Strategy 5 *Expand student participation in rigorous and advanced coursework.*
Strategy 6 *Expand student access to instructional technology and integrate digital citizenship into the PK-12 curriculum.*

1.2 All students will demonstrate continuous measurable growth in literacy and numeracy.

Strategy 1 *Evaluate current pre-k-8 literacy curriculum and instruction to ensure focus on best practices aligned with the Virginia Literacy Act.*
Strategy 2 *Evaluate current and prospective literacy and math intervention programs for effectiveness and fidelity of implementation.*
Strategy 3 *Develop aligned benchmark and diagnostic literacy and math assessments to inform core instruction and tiered intervention progress monitoring.*
Strategy 4 *Establish vertically aligned, targeted intervention and remediation for writing skills development.*
Strategy 5 *Embed opportunities throughout the curriculum for students to enhance their literacy and numeracy skills.*

1.3 Increase and expand career readiness for all students.

Strategy 1 *Engage students in developing academic, post-graduate, and career goals.*
Strategy 2 *Enhance and expand career exploration opportunities to include aligning curriculum with regional and state job trends.*
Strategy 3 *Provide all students with greater access to engaging and relevant learning experiences and programs such as STEM (Science Technology Engineering Math) and STEAM (Science Technology Engineering ARTS Math).*
Strategy 4 *Maximize the implementation of Bridging Communities and provide Work-Based Learning and CO-OP programs.*
Strategy 5 *Establish opportunities for all students to complete a high-quality, work-based learning experience.*

GOAL II: HIGH QUALITY & COMMITTED WORKFORCE

Value and invest in attracting, developing, and retaining high quality people who personify the division's core values.

OBJECTIVES

2.1 Enhance the quality, diversity, and job satisfaction of our workforce.

Strategy 1 *Develop a long-term, sustainable, and competitive total compensation plan to promote recruitment and secure retention of high-quality staff.*
Strategy 2 *Expand the role of school leaders in the recruitment process.*
Strategy 3 *Maximize alternative pathways to teaching access such as the Career Switcher program and paraprofessional to teacher opportunities.*
Strategy 4 *Expand access to and promotion of local and regional job fairs.*
Strategy 5 *Increase enrollment in Teachers for Tomorrow Academy to further cultivate student interest in the teaching profession.*
Strategy 6 *Continue to utilize K-12 retirees to bolster classroom, school, and division support.*

2.2 Increase and sustain employee high retention rates.

Strategy 1 *Evaluate current retention incentives and determine areas for enhancement, such as increasing tuition reimbursement.*
Strategy 2 *Create additional opportunities to recognize and celebrate employee excellence, such as First Year Teacher of Year and Support Employee of the Year.*
Strategy 3 *Reimagine employee advisory committees to include and empower teachers in the problem-solving and decision-making process.*
Strategy 4 *Systematically collect employee feedback and analyze trends for continuous improvement, including data from exit and "stay" interviews.*

2.3 Engage all employees in relevant, job-embedded, and differentiated professional learning.

Strategy 1 *Develop a professional learning plan aligned with student learning goals and perceived needs of licensed and support staff.*
Strategy 2 *Provide updated training in the implementation of Professional Learning Communities (PLCs).*
Strategy 3 *Structure and customize the staff evaluation process to ensure SMART goal-setting and growth-producing feedback.*
Strategy 4 *Enhance and expand Mentor/Mentee Program to include adding a financial stipend.*
Strategy 5 *Enhance and expand new teacher/employee orientation and on-boarding.*

GOAL III: STUDENT & STAFF WELL-BEING

Support and strengthen the physical and mental health of all students and staff.

OBJECTIVES

3.1 *Increase support for physical, social-emotional, behavioral, and mental health needs of all students.*

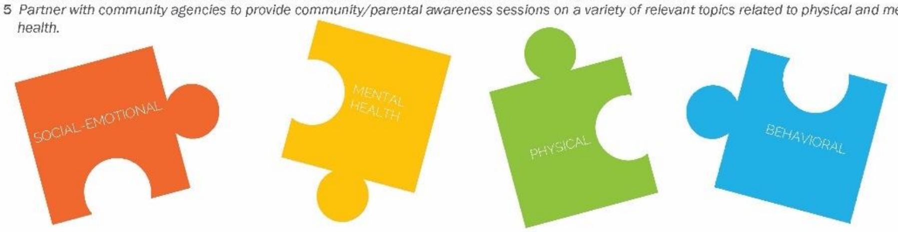
Strategy 1 *Partner with the community to expand student access to programming, services,and resources that support overall wellbeing.*
Strategy 2 *Integrate proactive, research-based practices into classroom and school-wide learning to strengthen student well-being*
Strategy 3 *Increase capacity to personalize well-being checks for students.*
Strategy 4 *Monitor course and extra-curricular offerings to provide alignment to student interest.*
Strategy 5 *Increase the percentage of students engaged in extracurricular, workplace learning, and enrichment activities.*

3.2 *Increase support for the physical and mental health needs of all staff.*

Strategy 1 *Develop and implement policies and practices that prioritize employee wellness.*
Strategy 2 *Increase capacity to personalize well-being checks for staff.*
Strategy 3 *Increase awareness and utilization of the Employee Assistance Program (EAP).*
Strategy 4 *Initiate wellness fairs for support in areas such as retirement planning.*
Strategy 5 *Increase local and regional wellness partnerships to provide more member benefits to staff.*

3.3 *Enhance conditions that support a safe, secure, and nurturing learning environment.*

Strategy 1 *Ensure that all school and division staff are trained in current, best practice safety/security protocol and procedures.*
Strategy 2 *Foster professional development and institute Tier I behavioral support programs division-wide, such as Positive Behavior Intervention Supports (PBIS).*
Strategy 3 *Increase resource capacity of and training for school, division, and community to manage challenging situations and behaviors proactively and responsively.*
Strategy 4 *Develop alternate education programs to provide academic and behavioral intervention support to students.*
Strategy 5 *Partner with community agencies to provide community/parental awareness sessions on a variety of relevant topics related to physical and mental health.*



GOAL IV: FAMILY ENGAGEMENT & COMMUNITY PARTNERS

Cultivate strong connections among schools, families, and the community to broaden opportunities for student learning, development, and growth.

OBJECTIVES

4.1 *Increase, align, and expand family, staff, and community engagement opportunities.*

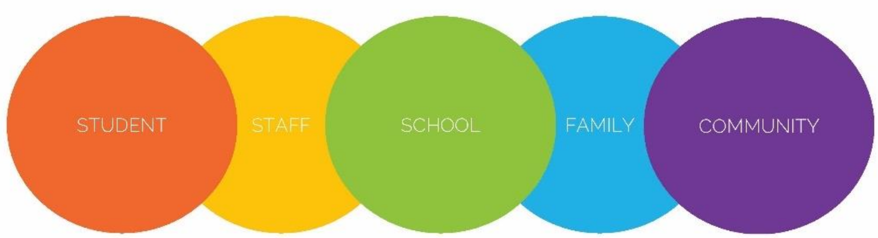
Strategy 1 *Generate regular opportunities for family involvement.*
Strategy 2 *Increase opportunities for parental support in school buildings.*
Strategy 3 *Provide increased parent/student events and communication.*

4.2 *Increase communication efforts to engage families and support stakeholder advocacy.*

Strategy 1 *Maximize the division website in promoting and reinforcing student, staff, school, and division achievements.*
Strategy 2 *Evaluate and streamline the communication platforms for teachers and schools to ensure that all students, parents, and citizens have equitable access to accurate information.*
Strategy 3 *Increase social media presence and local media coverage of student, staff, school, and division achievements.*
Strategy 4 *Connect with families by using consistent and widely accessible communication.*

4.3 *Increase mutually supportive and sustainable partnership opportunities, specifically in the areas of mentoring, internships, and externships.*

Strategy 1 *Nurture and expand current parent and family advisories, councils, and committees.*
Strategy 2 *Expand mutually beneficial partnerships linking community resources to support students, employees, and school needs.*
Strategy 3 *Broaden community engagement opportunities to support instructional and extracurricular goals.*



GOAL V: OPERATIONAL EXCELLENCE & EFFICIENCY

Pursue effective, efficient, and equitable use of division resources, operations, and processes to support the division's mission, vision, core values, and strategic goals.

OBJECTIVES

5.1 ***Maximize human and material resources to increase fiscal solvency in meeting the short and long-term needs of the school division.***

Strategy 1 *Evaluate systems to ensure the efficient, cost effective, and equitable management of resources.*
Strategy 2 *Prioritize support for initiatives and programs in every annual budget to enhance quality instruction and plan for future needs.*
Strategy 3 *Develop a stakeholder budget development team to increase engagement and transparency in providing information and recommendations regarding finance/budget.*
Strategy 4 *Increase routine, systematic, and fluid joint planning with county administration and between the local elected boards.*
Strategy 5 *Explore grant opportunities to cultivate business partnerships and community support to augment student learning and support.*

5.2 ***Maximize the efficiency and effectiveness of the division's operations.***

Strategy 1 *Use long-term and systematic processes to ensure organizational capacity to accommodate sustained growth.*
Strategy 2 *Evaluate facilities to ensure they can support current and future educational needs.*
Strategy 3 *Maximize transportation services to support current and future educational program needs.*
Strategy 4 *Enhance technology infrastructure and direct support to students and staff.*
Strategy 5 *Evaluate initiative and program efficiency.*
Strategy 6 *Ensure that all school and department action/improvement plans are aligned with the division strategic plan.*

SAMPLE KEY PERFORMANCE INDICATORS

GOAL I
STUDENT LEARNING & GROWTH

Completed Strategy Process and Products
Student performance on Virginia State Standards of Learning (SOLs)
Career and Technical Education (CTE) Program Enrollment Trends
Career and Technical Education (CTE) Completion Rates and Industry Certifications
Career and Technical Education (CTE) Local Plan
Phonological Awareness Literacy Screening (PALS)
Subgroup Performance Data per School and Division Quality Profile Reports
On-Time Graduation and Drop Out Rates
Diploma Types Earned by Each Graduating Class
Special Education (SPED) Local Plan
Division Talented and Gifted (TAG) Plan
Student Participation in Science Technology Engineering Math (STEM), and Gifted/Advanced Learning Opportunities and Coursework
Career Placement and College Acceptance Data
Participation Rates in Extra-Curricular Activities and Student-Interest Clubs
Scholastic Aptitude Test (SAT/PSAT) Advanced Placement (AP), Student Testing Performance
Budgetary Instructional Spending
Mastery Connect Data
MAP Testing
Academic and Career Plans
Career/Job Fair data
Dual Enrollment Trends
College Scholarship Data

GOAL II
HIGH QUALITY & COMMITTED WORKFORCE

Completed Strategy Process and Products
Employee Attrition Rates
Exit and Stay Interview Trend Data
Professional Learning Tracking of Opportunities, Attendance, and Impact
Employee Attendance
Pay Scale Study Results
Regional and State Pay Scales Comparison
Hiring and Recruitment Data
Vacancy Fill Rates
Substitute Fill Rates
Employee Evaluation Data
Climate and Culture Survey Data
Annual Mentor/Mentee Satisfaction Surveys

GOAL III
STUDENT LEARNING & GROWTH

Completed Strategy Process and Products
Student Mentoring Program Data
Career and Counseling Program Data
Chronic Absenteeism Rates
Disciplinary Infractions and Trend Data
School Resource Officer Trainings and Programs
Employee Wellness Screenings Data
Visual and Performing Arts Enrollment
Student Participation in Extracurricular Activities Athletics, Clubs, Arts, etc.
Community Services Board Data and Wraparound Services Provided to Students and Families
Student Participation in Summer/Regional Governor's School
Appropriate Placement for Students
School Clinic Logs
Number of Students Enrolled in CO-OP
Employee Assistance Data
Electives Enrollment Trends
Student, Family, and Staff Survey Data

SAMPLE KEY PERFORMANCE INDICATORS

GOAL IV
FAMILY ENGAGEMENT & COMMUNITY PARTNERS

- Completed Strategy Process and Products
- Ticket Sales to School-Wide Events, Programs, and Athletic Competitions
- Farm Bureau Support/Scholarship
- Partnership Lists, Agreements, and Numbers at School and Division Level
- Community Partner and Advisory Committee Meeting Agendas and Minutes
- Website Hits and Engagement Metrics with Division Communication Platforms
- Survey Data and Participation Rates in Community Events
- PTA/PTSA/PTO Membership
- Social Media Hits
- Mentor Program data (KWHS to AES)
- Boosters' Participation and Fundraising Data (KWHS)
- Parks and Recreating Building Use
- Attendance at Reading and Math Nights
- Farmers Markets
- Attendance at Open House/Back to School Night
- Book Buddy Participation
- Mentor Program Data
- Attendance at Club/Activity Fairs
- Number of Expo Events to Showcase Programs
- Attendance at Athletic Events/Band, Chorus, Theater

GOAL V
OPERATIONAL EXCELLENCE & EFFICIENCY

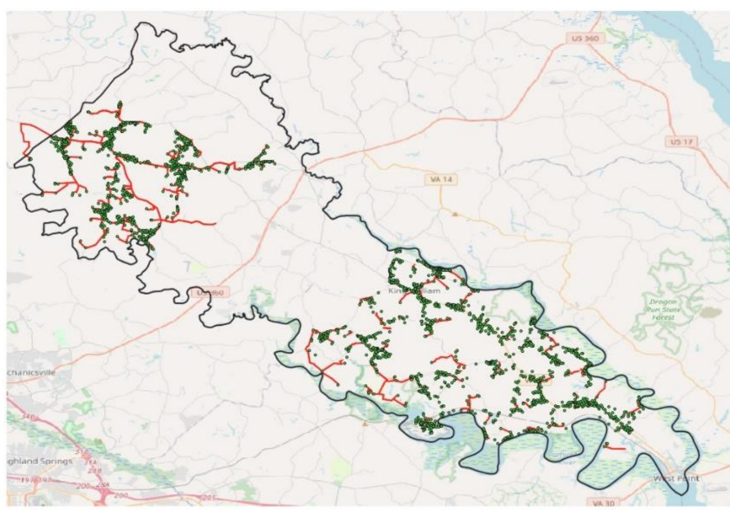
- Completed Strategy Process and Products
- KWCPS Annual Operating Budget
- Transportation Routing and Efficiency Data
- Annual School Safety Audits
- Maintenance Safety Inspections
- Crisis Response Plan
- Capital Improvement Plan Annual Report
- Building and Facility Use Applications
- Safe School Modules
- Fire Marshal Building Review
- Collaboration with First Responders
- Schedule of Joint Meetings with County Officials
- Routine Safety Trainings
- Schedule and Log of Drills-Lockdown, Active Shooter, Tornado, Earthquake
- School Resource Support data
- School Improvement Plans

18548 King William Road
King William, VA 23086
Phone: (804) 769-3434
Fax: (804) 769-3312

ATTACHMENT C

September, 2023

King William Network



- Project will make fiber broadband accessible to 2,236 currently unserved locations by Feb 2024
  - Future-proof, 250 mile network scalable to 10/10 gigabits to each location
- Utility partners include REC and Dominion Energy
- Timmons Group selected as primary skilled labor vendor

- **$17.7M total CAPEX**
  - **$2.5M King William (ARPA Match)**
  - **$6.6M All Points Broadband**
  - **$3.2M Dominion Energy Virginia**
  - **$5.4M Virginia Telecommunications Initiative**

Project Status

- Key dependencies for last-mile deployment:
  - 1) Middle mile capacity in place – *approx. 50 of 60 DEV miles constructed*
  - 2) Utility make ready process - *100% of applications submitted, NTPs pending*
  - 3) Significant queue of constructable APB fiber miles – *expected 4Q2023*

- Current Status:
  - Pole attachment applications submitted on average 160 days ago
  - Permitting process with railroads and VDOT underway; Site acquisition for network cabinets is underway – construction to begin this month
  - OSP materials inventory levels are consistent with plan

- Identification of likely unserved areas beyond VATI project, such as where other ISPs defaulted on a federal broadband grant, to be included in APB network

- Reminder: APB's progress is reported and remittances are earned in arrears, after milestones are delivered and approved (anticipated with next month's DHCD report)

- Groundbreaking ceremony tentatively planned for October 11th

King William Timeline

- Q1/2023: APB begins utility pole attachment applications
  - REC utility fiber network construction ongoing

- Q2/2023: Preconstruction Milestone Completed by APB
  - Dominion Energy middle mile fiber construction commence

- Q3/2023: Utility pole make ready construction ongoing

- Q4/2023: Last mile fiber construction commence

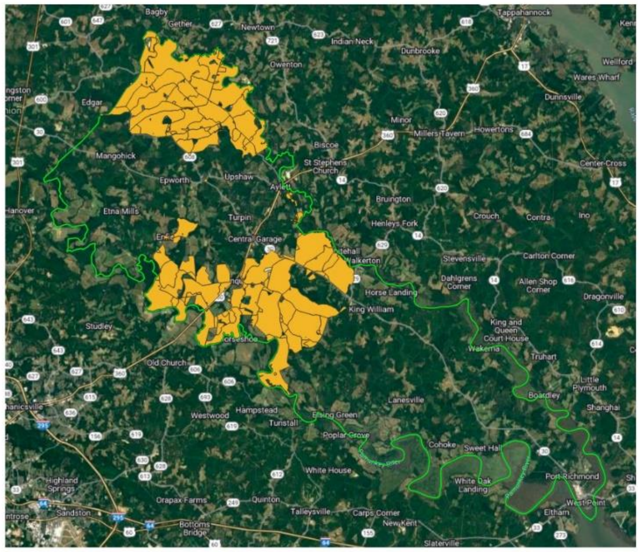
- Q1/2024: Substantial completion of entire network; Customer installations ongoing; VATI closeout report due

- Q1/2025: VATI 12-month post closeout report; final sunset of VATI-enabled benefits

- Serviceable locations will be able to sign up in perpetuity after the VATI grant period

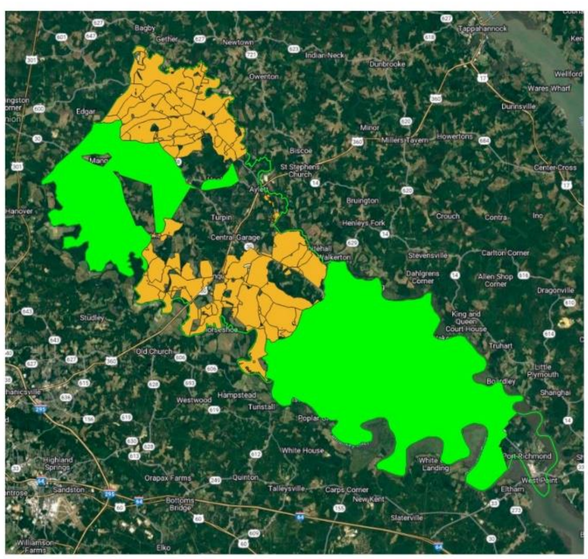
RDOF in King William

- **Breezeline authorized RDOF Census Blocks**



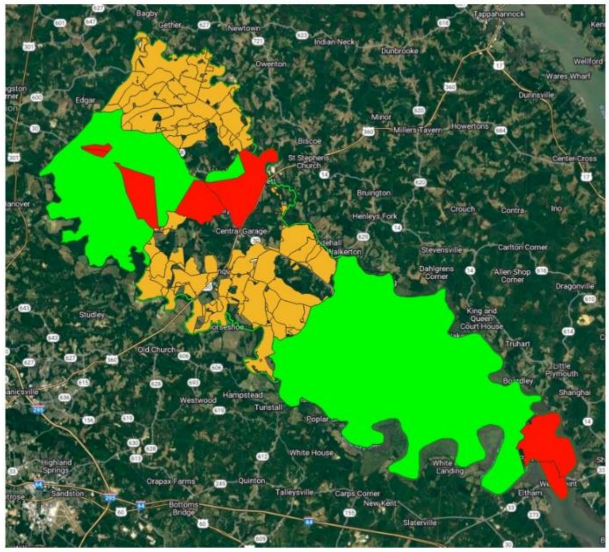
RDOF in King William

- **Breezeline authorized RDOF Census Blocks**
- **Green is All Points VATI Project Area**



RDOF in King William

- **Breezeline authorized RDOF Census Blocks**
- **Green is All Points VATI Project Area**
- **Red is Census block groups where Connect Everyone was initially awarded RDOF**



Pole Attachments: Legal Framework

- To promote deployment and competition, federal law requires pole owners (electric utilities and incumbent phone companies) to grant telecommunications providers access to their poles:
  - Access must be made available on a neutral and non-discriminatory basis
  - Access may be denied only on a non-discriminatory basis where there is insufficient capacity and for reasons of safety, reliability and generally applicable engineering reasons
  - Rates, terms and conditions offered to telecommunications providers must be just and reasonable rates
- Specific requirements and procedures are typically set forth in "pole attachment agreements" negotiated between pole owners and individual providers
- FCC regulations and rulings are the primary guide for determining which practices are reasonable (or not) and for determining just and reasonable rates
- ISPs generally prefer aerial deployments due to ~50% reduction in cost/mile

What is on a Typical Pole?

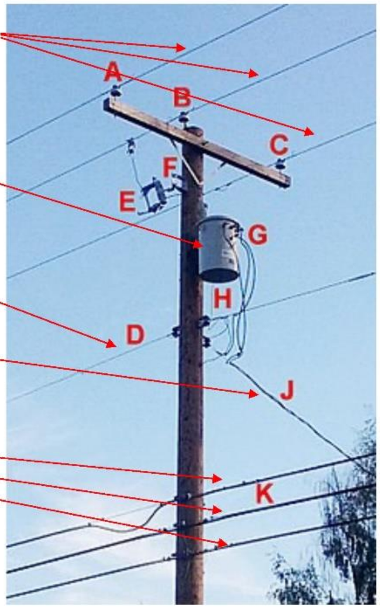
A/B/C: 3-phase primary distribution wires
(higher voltage, carrying power from substation)

G: transformer
(converts high voltage to lower voltage power for use by customers)

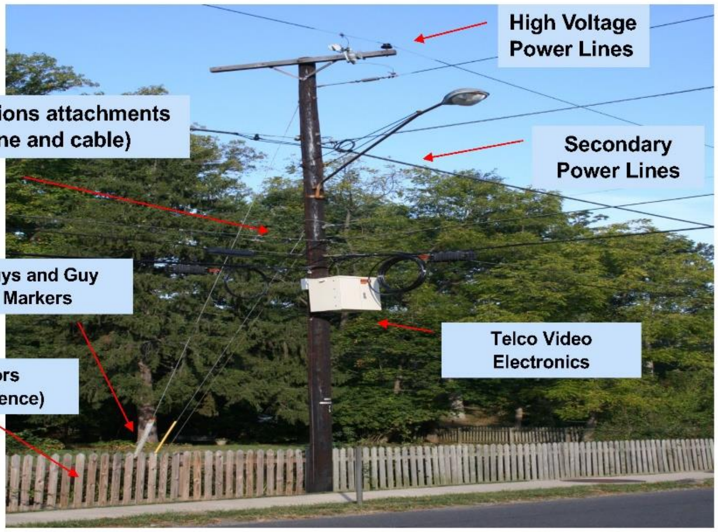
D: power neutral wire
(balances load on electrical system)

J: power service drop
(delivers power to end users)

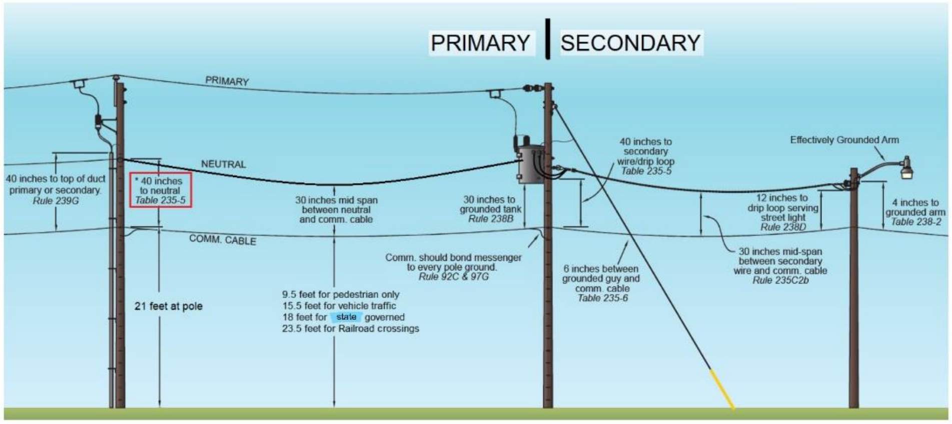
K: Communications Attachments
(phone, cable and/or fiber)



What is on a Typical Pole?



Why is Make Ready Required?



- The National Electric Safety Code (NESC) establishes certain minimum clearances that must be maintained between various components of the electric grid, telecommunications infrastructure, and the ground

- Some utilities condition access to their poles on compliance with requirements in addition to the NESC, such as the requirement to conduct Pole Loading Analysis (PLA) when certain conditions are present (span length, angle change, etc.)

What Does "Make Ready" Mean?

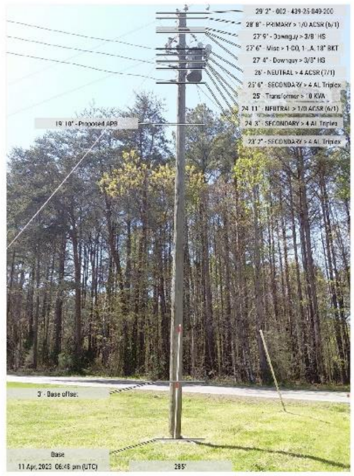
- Make ready is the process of preparing utility poles to accommodate new communications attachments

- Make ready generally consists of increasing clearances between lines and/or the ground through one or more of the following:

    1) relocating communications lines
    2) relocating electric equipment
    3) adding additional "mid-span" poles
    4) replacing existing poles with taller poles

Step 1: Fielding

- The first step in the make ready process is pole "fielding", during which data about current conditions is collected in the field to inform subsequent engineering and analysis



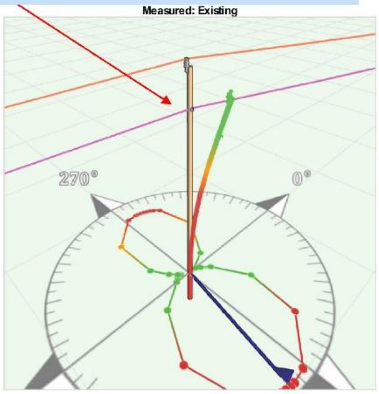
Make Ready Engineering (Pole Loading Analysis)

- Pole loading analysis (PLA) is typically required for ~10% of poles, though requirements vary significantly between pole owners
- PLA is an expensive, time consuming process, usually reserved for significant crossings, sharp angle changes, etc.

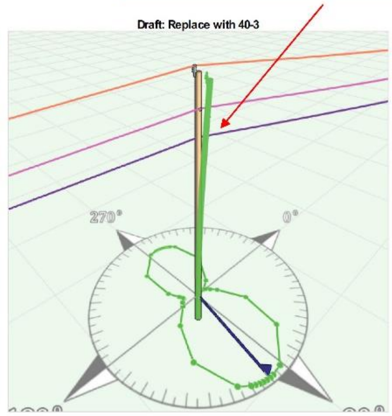
This pole fails as it stands (prior to fiber attachment), and is therefore the responsibility of the pole owner

The new pole can safety accommodate existing electric equipment and a fiber attachment

Measured: Existing



Draft: Replace with 40-3



Make Ready Process Overview (oversimplified)

Stage	Responsible Party	Activity	(1) FCC Timelines for "Large Jobs"
Fielding	(2) ISP (including contractors)	Field survey each pole along route to document existing conditions	
Make Ready Engineering (MRE)	(2) ISP (including contractors)	Vendor/ISP review fielding results, confirm poles for attachment; prepare/submit application to pole owner	
Pole Owner's Evaluation	(2) Pole owner (frequently outsourced)	Review pole attachment applications. Identify make ready scope of work for electric, existing attachers, and ISP. Prepare cost estimates for electric MRC	60 days
Electric Make Ready Construction (MRC)	(2) Pole owner (frequently outsourced)	Pole owner performs make ready construction / pole replacement for its owned assets; at which point an "NTP" is issued	105 days
Communications Make Ready Construction (MRC)	(2) 3rd party attachers (frequently outsourced)	3rd party attachers relocate their attachments per approved application. Can be performed by ISP through "one touch make ready" (OTMR) process with common approved vendor	30 days (3)
Fiber Attachment	(2) ISP (outsourced to contractors)	ISP releases installation contractor to hang fiber	

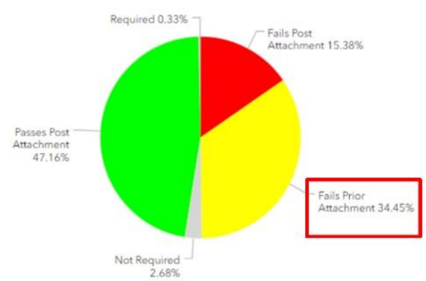
1) FCC's make-ready timelines apply to investor-owned utilities (DEV & AEP) and are the baseline for other pole owners (cooperatives, etc.)

2) Backdrop of unprecedented demand for materials, engineering and construction labor, trends which will accelerate as BEAD funds flow through individual states

3) FCC's OTMR rules intended to reduce delays caused by incumbent attachers

Make Ready Cost Principles

- Make ready charges must reflect **actual and reasonable** costs
    - Reimbursement, not profit, for pole owner
- Make ready costs are borne by the **cost-causer** – generally the new attacher, but:
    - Costs of existing violations are born by the party in violation (including pole owner)
- In this example from Hanover County, ~35% of poles fail **prior to attachment**
- Regardless of who is responsible for the costs, these poles still have to be replaced before broadband can be delivered
- These are real costs in addition to the VATI project budget
- The timing of this work determines the timing of the VATI project



Pole Attachment Application Status

- **Fielded 4,174 poles across entire project**
- **Complete engineering and submitted attachment applications for 3,875 poles**
- **Notice to Proceed (NTP) have begun to be issued; however, All Points needs significantly more NTPs prior to constructing "last mile" fiber**
- **Most 3rd party telecommunications attachments need to be moved after NTP and prior to All Points construction**

Resident Information

- APB offers $30/month discount to any household that qualifies for the Affordable Connectivity Program (ACP). https://www.affordableconnectivity.gov/
  - Residents will have the opportunity to confirm ACP eligibility and receive discount prior to installation or after service begins

- Pre-register at APBfiber.com to sign up and confirm project eligibility
  - There is no commitment required, and you do not need to sign up to be included in the project
  - Customers will be notified **~90 days** in advance of service
    - Email notification If signed up), mailers, yard signs, etc.
    - >30% of locations have already pre-registered

- Project divided into discrete fiber service areas (FSAs)
  - FSA construction sequencing based on optimal construction, not on a specific area of County
  - FSAs with more constructable and permitted fiber miles will be advanced in queue, while pole make-ready continues in other FSAs

Remaining Eligible Locations Beyond the FY22 VATI Project

- The FY22 VATI grant is set for the specific locations included in the polygons included with the application that were not successfully challenged – FY22 VATI grant funding cannot be used for locations outside the approved project

- There may be locations outside the project area that are still eligible for local, state and/or federal broadband funding in the future (pending FY23 VATI funding); solutions to extend service to these locations include:

    1. **APB private investment** (for groups of locations adjacent to FY22 VATI project)

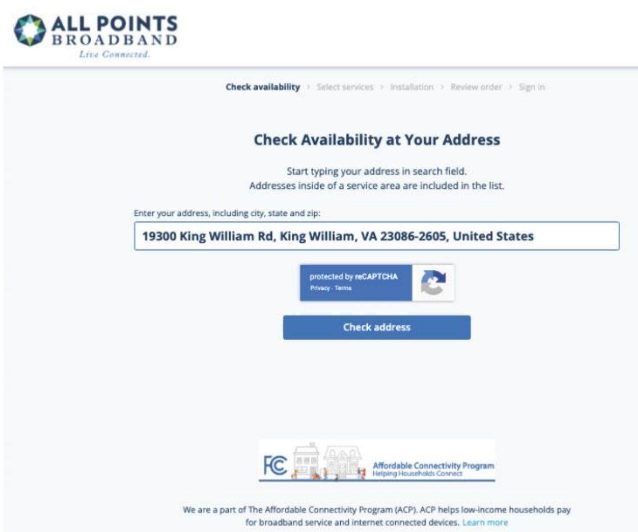
    2. **APB LECAP** (for single locations adjacent to FY22 VATI project)

    3. **FY24 VATI** (groups of unserved locations not immediately adjacent to FY22 VATI project)
        1. We have begun the process of identifying FY24 locations with county

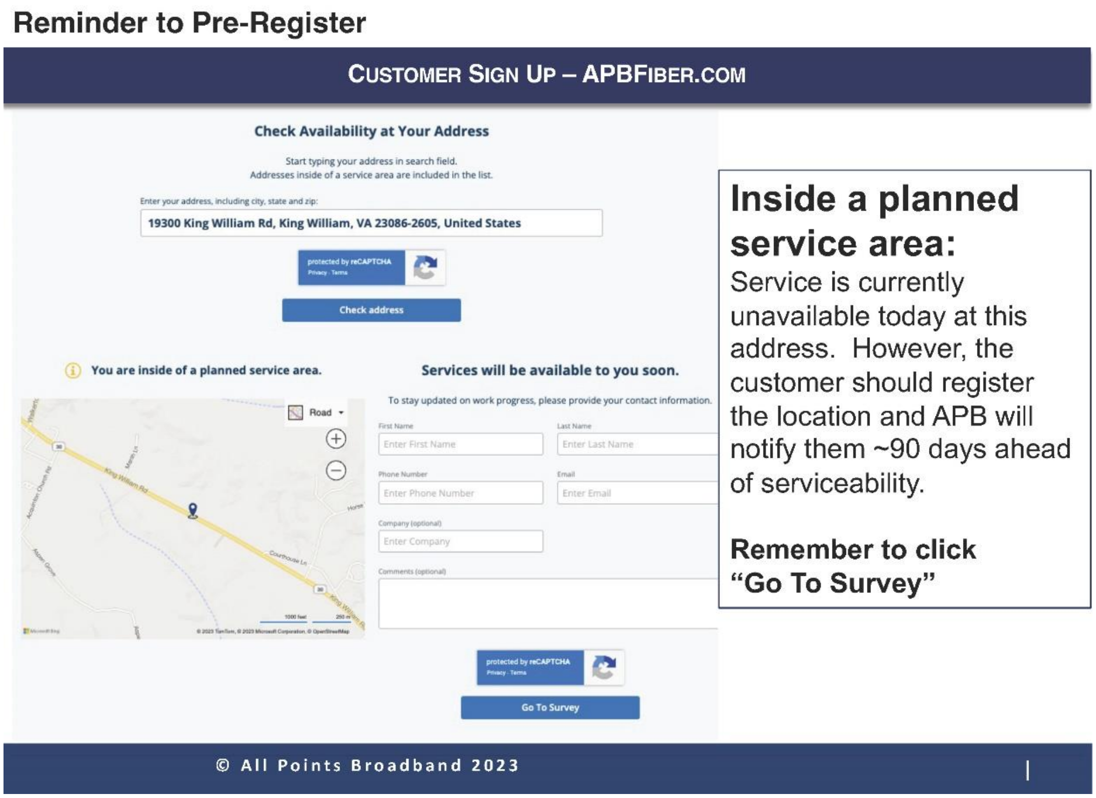
- How can the County help?
    - Send resident inquiries to APBfiber.com
    - Continue sharing data regarding other unserved areas/location
    - Assume that FCC BDC data is helpful but not 100% accurate

Reminder to Pre-Register

CUSTOMER SIGN UP – APBFIBER.COM



- Send resident inquiries for service to APBfiber.com
- Residents can pre-register for service and sign up for notifications
- Customers will be notified of service availability on a rolling basis **~90 days in advance**


Reminder to Pre-Register
CUSTOMER SIGN UP – APBFIBER.COM
Check Availability at Your Address
Start typing your address in search field.
Addresses inside of a service area are included in the list.
Enter your address, including city, state and zip:
19300 King William Rd, King William, VA 23086-2605, United States
Check address
You are inside of a planned service area.
Services will be available to you soon.
To stay updated on work progress, please provide your contact information.
Go To Survey
Inside a planned service area:
Service is currently unavailable today at this address. However, the customer should register the location and APB will notify them ~90 days ahead of serviceability.
Remember to click "Go To Survey"
© All Points Broadband 2023


Thank You